

# AEROMART MONTREAL 2021

October 26 - 28, 2021 in Montreal, Canada

## RATES AND BOOKING FORM RESERVED FOR NON-CANADIAN ORGANIZATIONS

Carefully review the below packages and book the most appropriate one for your company. All included features are clearly described. Please note: all the pictures below are for reference only and subject to modifications. We highly recommend you to prepare graphics (posters, roll-ups, pop-up booths, etc) for your hard walled stand. Any additional equipment such as showcases, chairs, power sockets, will be supplied by our stand builder. **One schedule of approved meetings** with contacts of your choice is included in every package.

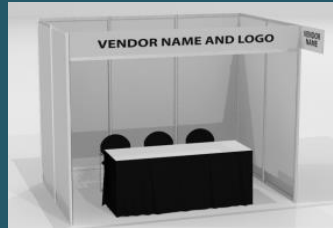
### BASIC

USD 3900

A 6sqm (64.58 sq ft.) booth equipped with:

- Hard walls
- Lights
- 1 Table & - 3 Chairs
- Carpet and company sign
- **Power not included**

Admission for 1 delegate



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROMART MONTREAL 2021 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (October 27 & 28)**
- ◆ Access to all workshops and conferences on October 27 & 28
- ◆ A virtual booth to be personalized

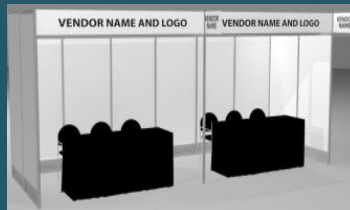
### DELUXE

USD 6000

A 12sqm (129.17 sq ft.) booth equipped with:

- Hard walls
- Lights
- 2 Tables & 6 Chairs
- Carpet and company sign
- **Power not included**

Admission for up to 2 delegates



- ◆ Access to the detailed event's catalogue
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### PREMIUM

USD 10 000

A 24sqm (258.33 sq ft.) booth designed and equipped with:

- Hard walls
- Lights
- High and coffee table
- High chairs and armchairs
- Counter and stools
- Carpet and company sign
- **Power included**

Admission for up to 3 delegates



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROMART MONTREAL 2021 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (October 27 & 28)**
- ◆ Access to all workshops and conferences on October 27 & 28
- ◆ A virtual booth to be personalized

### DIGITAL PACKAGE

USD 2400

- Attend your meetings from your desk via a WebEx application.
- You must have the appropriate programs and plugins installed on your device/computer as well as a microphone.
- You must plan to be in a quiet place to take your meetings.

- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROMART MONTREAL 2021 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (October 27 & 28)**
- ◆ **Approved meetings will be coordinated by us so you can virtually meet the contacts you selected.**
- ◆ Access to all workshops and conferences on October 27 & 28
- ◆ A virtual booth to be personalized

### GLOBAL SUPPLY CHAIN SUMMIT- OCTOBER 26

USD 300 /delegate

- ◆ Conferences coordinated by BCI Aerospace
- ◆ Program and speakers' details will be provided on our website.
- ◆ Lunch, cold and hot drinks will be included in the fee

Note: All the pictures above are for reference only and subject to modifications

## OPTIONAL FEATURES

You must select **Yes** or **No** in the below section and enter the correct figures

Extra delegates*	Yes <input type="checkbox"/> No <input type="checkbox"/>	USD 200 x ..... (individuals)
Power supply on your booth	Yes <input type="checkbox"/> No <input type="checkbox"/>	Rates upon request (please see participants guide)
Business lunch (2 day package)	Yes <input type="checkbox"/> No <input type="checkbox"/>	USD 60 x ..... (individuals)
Gala Dinner	Yes <input type="checkbox"/> No <input type="checkbox"/>	USD 75 x ..... (individuals)
Workshop**	Yes <input type="checkbox"/> No <input type="checkbox"/>	USD 1500 per session

\* Unrestricted access to all workshops and conferences on October 27 & 28.

\*\* A "Technology Workshop" must focus on one of your specific capabilities that has applications in various sectors. A brief abstract is requested for initial validation to ensure alignment with key topics and focus on the event. If your workshop is validated, the overview will be included in both the online catalogue and event catalogue to maximize communication about the topic. We do not guarantee attendance.

## ORDER CONFIRMATION

Please check the appropriate boxes, enter the correct figures on the right side and make sure this section matches your selection above.

<input type="checkbox"/> Basic - 1 Company / 1 Delegate	USD 3900 .....
<input type="checkbox"/> Deluxe - 1 Company / 2 Delegates	USD 6000 .....
<input type="checkbox"/> Premium - 1 Company / 3 Delegates	USD 10 000 .....
<input type="checkbox"/> Digital Package	USD 2400 .....
<input type="checkbox"/> Extra Delegate(s)	USD 200 x .... (number) .....
<input type="checkbox"/> Business lunch (2day package)	USD 60 x ..... (individuals).....
<input type="checkbox"/> Gala Dinner	USD 75 x ..... (individuals).....
<input type="checkbox"/> Global Supply Chain Summit	USD 300 x ..... (individuals) .....
<input type="checkbox"/> Workshop	USD 1500 .....
<b>Grand total -excl. VAT*</b>	.....

## PAYMENT TERMS:

### \*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non-European country, no taxes are applicable.**
- Your company is registered in Italy; Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

Full payment at booking is accepted. Your account must be balanced before the event.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

<b>Payment can be made by:</b> - credit card from an online facility (visa and master credit card only) - wire transfer to our bank account (send us a copy of the receipt by email at <a href="mailto:compta@advbe.com">compta@advbe.com</a> )	<b>Our bank account details:</b> - IBAN: FR76 3000 4008 0400 0100 7591 014 - BIC/SWIFT Code: BNPAFRPPXXX - Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES - Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France
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**IMPORTANT NOTE:** sign on next page, scan and return this booking form (3 pages) by email. When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for you profile in the online catalog and are very important for the matchmaking program.

# advanced business events - TERMS & CONDITIONS

Event name: **AEROMART MONTREAL 2021** (referred to as the “Event”):

Date: **October 26 - 28, 2021** (referred to as the “Event date”)

Location: **Palais des Congrès of Montreal** (referred to as the “Place”):

City: **Montreal, Canada**

## 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-BILLAN COURT CEDEX - France, hereafter referred to as the Organizer.

## 2/ PURPOSE

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

## 3/ PLACE AND DATE

The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

## 4/ REGISTRATION, CANCELLATION, PAYMENT

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration forty-five days (45) or more prior to the Event, and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted twenty-one (21) to forty-four days (44) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted twenty days (20) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

## 5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS

The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

## 6/ PREVENTIVE MEASURES

The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases. The Participant understands, that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

## 7/ INSURANCE

The Organizer is solely responsible for setting up and running the Event. However the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff and belongings during the preparation and running of the Event.

## 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

## 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

## 10/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

## 11/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: [privacy, confidentiality and management of personal information](#)

**Company name:**

Name of authorized officer or representative:

I agree with advanced business events general terms and conditions

Date and signature: